

# Financial highlights

## Turnover (billings)

**£136.8m**

(2009: £138.5m)

## Revenue

**£80.5m**

(2009: £83.8m)

## Headline<sup>1</sup> PBT<sup>2</sup>

**£13.8m**

(2009: £14.2m)

## Headline PAT<sup>2</sup>

**£10.4m**

(2009: £10.1m)

## Group Headline PBIT<sup>2</sup> margin

**18%**

(2009: 19%)

## +6% digital and online revenue growth to

**31%**

(2009: 28%)

## Headline PAT growth

**+2%**

(2009: +8%)

## Headline DEPS<sup>2</sup>

**17.65p**

(2009: 18.46p)

## Ratio of total debt to Headline EBITDA<sup>2</sup>

**1.6x**

(2009: 2.3x)

## Proposed full year dividend per share

**1.00p**

(2009: 0.73p)

<sup>1</sup> A reconciliation of Headline to Reported numbers is provided in note 4 to the Financial Statements.

<sup>2</sup> Refer to financial glossary on page 88.

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